

COMPASS

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Acadiana  
Market Report  
August 2024



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**Acadiana:** This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

**Out of Parish:** This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

**Q1:** First quarter of the year (January-March)

**Q2:** Second quarter of the year (April-June)

**Q3:** Third quarter of the year (July-September)

**Q4:** Fourth quarter of the year (October-December)

**Unit:** Accounts for one transaction.

**Dollar Volume:** The total of all Sales Prices.

**Number Active:** The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

**Number Pending:** The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

**Number Sold:** The number of properties that have gone to a closing in the last month.

**Average Days on Market (DOM):** The average marketing period of currently active listings.

**List/Sold Price %:** When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

**Resale/Existing:** Residential properties that are 1 year or older.

**New Construction:** Residential properties that are proposed construction, under construction, and new construction >1 year old.

**Average Sales Price:** The average price for which a property sold.

**Months of Inventory:** An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

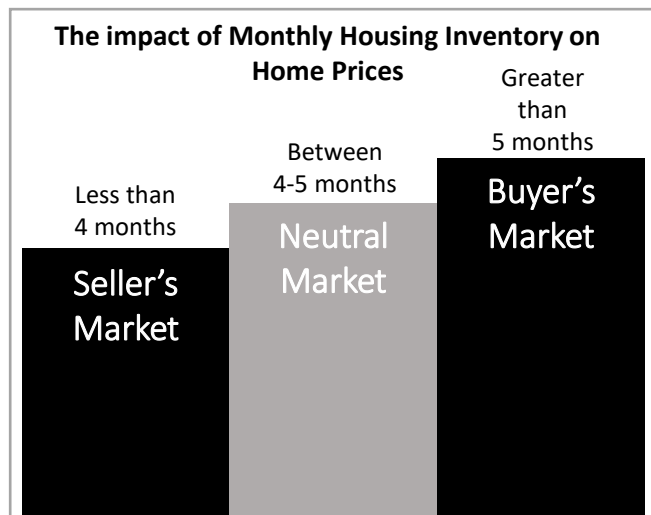
**Market Penetration:** The extent to which a company is recognized in a particular market.

**Year to Date (YTD):** a term covering the period between the beginning of the year and the present

**Seller's Market:** occurs when the housing demand exceeds the supply

**Neutral Market:** the number of buyers and sellers in the marketplace are equalized

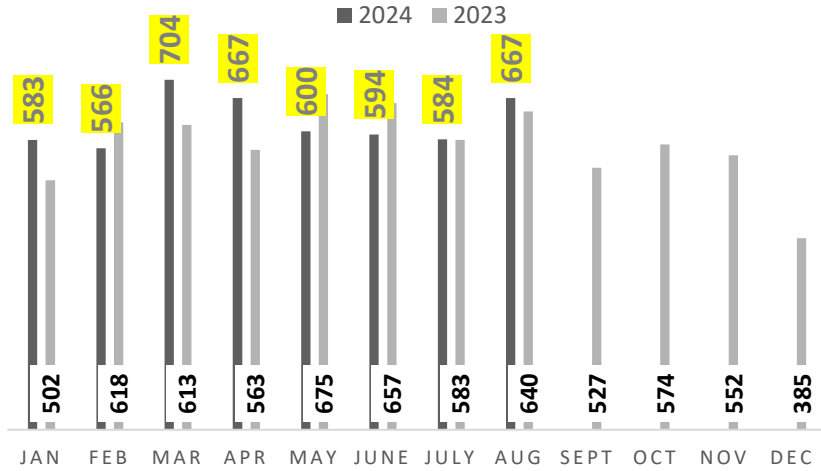
**Buyer's Market:** housing market where the supply exceeds the demand



# Acadiana



# Acadiana New Listings

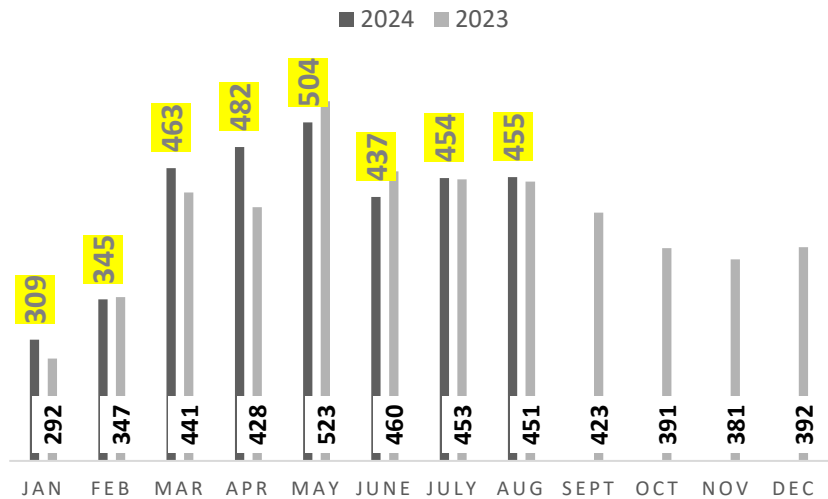


In August 2024 there were 667 new Residential listings in Acadiana. That is an **increase** of 4% from new listings in August of 2023 and an **increase** of 12% from new listings in July 2024. Total for 2024 YTD is 4,965 versus 4,851 in 2023 which is a 2% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

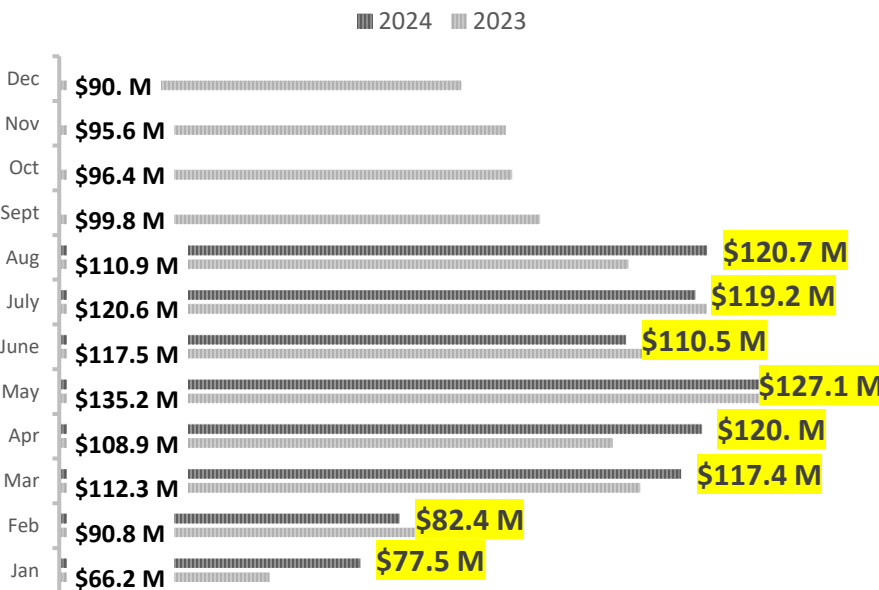
# Acadiana Closed Sales

In August 2024 there were 455 total Residential sales in Acadiana. That is an **increase** of 1% from units sold in August of 2023, and an **increase** of <1% from units sold in July 2024. Total for 2024 YTD is 3,449 versus 3,395 in 2023 which is a 2% **increase**. Average days on market in the month of August across Acadiana was 83.



# Acadiana Dollar Volume

In August 2024, the total Residential closed volume was \$120,660,962 across Acadiana. That is an 8% **increase** from August 2023, and an **increase** of 1% from July 2024. Total for 2024 YTD is \$874,721,597 versus \$862,344,275 in 2023 which is a 1% **increase**. Average Sales Price in August across Acadiana was \$265,188.



# Acadiana Price Points – August 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	20	5	2.0
\$20,000-\$29,999	28	11	3.1
\$30,000-\$39,999	34	11	2.6
\$40,000-\$49,999	25	17	5.4
\$50,000-\$59,999	48	23	3.8
\$60,000-\$69,999	41	31	6.0
\$70,000-\$79,999	63	28	3.6
\$80,000-\$89,999	51	24	3.8
\$90,000-\$99,999	66	54	6.5
\$100,000-\$109,999	55	21	3.1
\$110,000-\$119,999	66	32	3.9
\$120,000-\$129,999	69	42	4.9
\$130,000-\$139,999	91	50	4.4
\$140,000-\$149,999	86	39	3.6
\$150,000-\$159,999	100	36	2.9
\$160,000-\$169,999	77	47	4.9
\$170,000-\$179,999	115	48	3.3
\$180,000-\$189,999	130	56	3.4
\$190,000-\$199,999	107	57	4.3
\$200,000-\$219,999	268	117	3.5
\$220,000-\$239,999	389	206	4.2
\$240,000-\$259,999	342	178	4.2
\$260,000-\$279,999	215	103	3.8
\$280,000-\$299,999	158	104	5.3
\$300,000-\$349,999	228	197	6.9
\$350,000-\$399,999	192	100	4.2
\$400,000-\$449,999	93	69	5.9
\$450,000-\$499,999	76	70	7.4
\$500,000-\$549,999	54	31	4.6
\$550,000-\$599,999	37	29	6.3
\$600,000-\$699,999	38	41	8.6
\$700,000-\$799,999	31	26	6.7
\$800,000-\$899,999	17	30	14.1
\$900,000-\$999,999	11	18	13.1
\$1,000,000 & over	28	55	15.7
	<b>3449</b>	<b>2001</b>	<b>4.6</b>

## \$0 - \$149,999:

22% of all sales reported in this range

19% of all active listings

743 total sales vs 388 actives

4.18 - month supply of inventory

## \$150,000 - \$299,999:

55% of all sales reported in this range

48% of all active listings

1901 total sales vs 952 actives

4.01 - month supply of inventory

## \$300,000 and above:

23% of all sales reported in this range

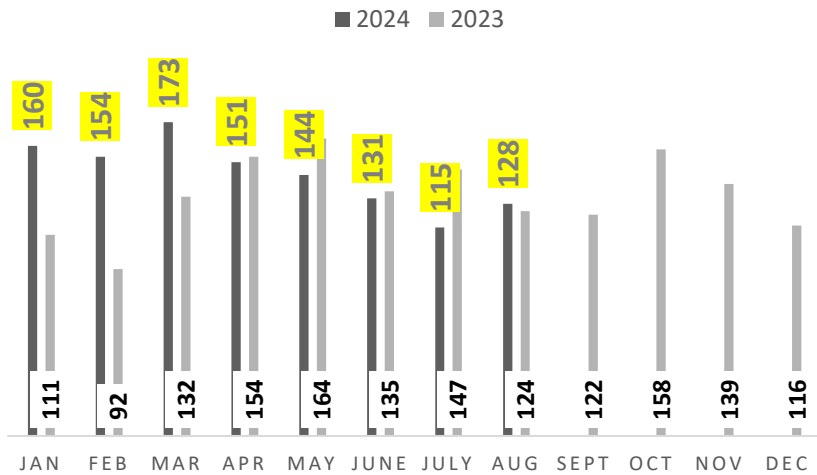
33% of all active listings

805 total sales vs 666 actives

6.62 - month supply of inventory



# Acadiana New Construction New Listings

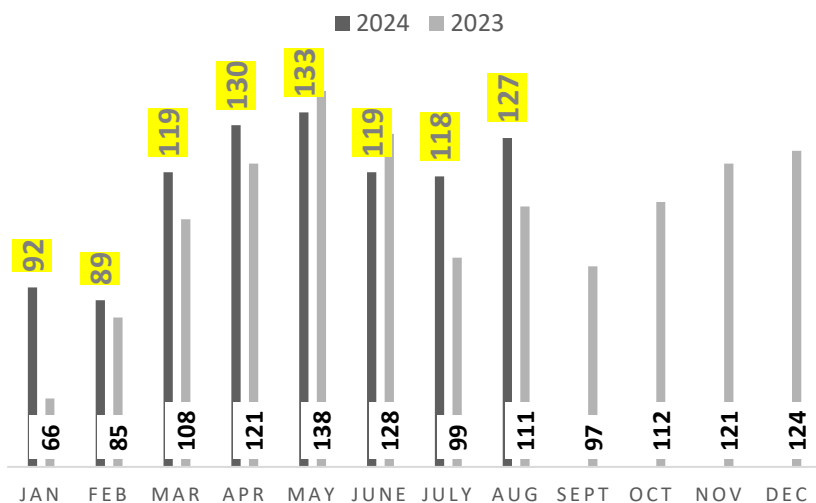


In August 2024 there were 128 new construction listings in Acadiana. That is an **increase** of 3% from new listings in August 2023, and an **increase** of 10% from new listings in July 2024. Total for 2024 YTD is 1,156 versus 1,059 in 2023 which is an 8% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

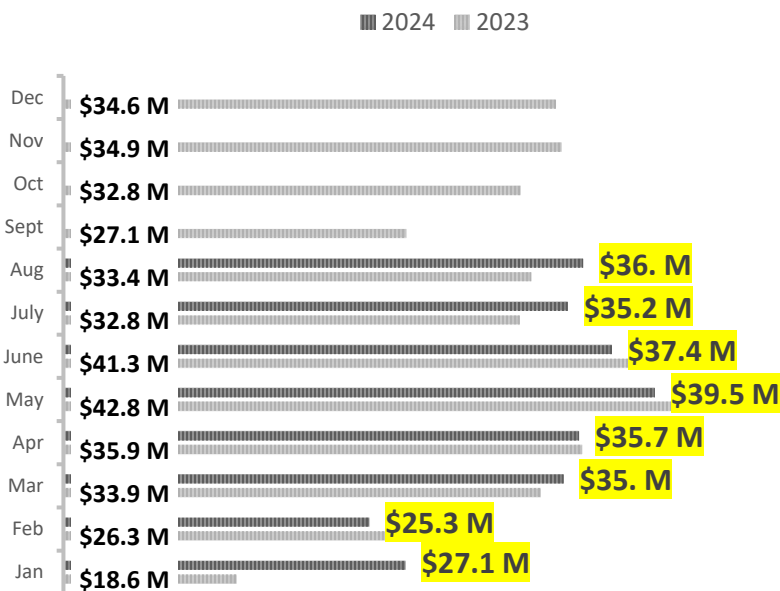
# Acadiana New Construction Closed Sales

In August 2024 there were 127 total new construction sales in Acadiana. That is an **increase** of 13% from units sold in August of 2023, and an **increase** of 7% from units sold in July 2024. Total for 2024 YTD is 927 versus 856 in 2023 which is an 8% **increase**. Average days on market in the month of August for new construction across Acadiana was 101.



# Acadiana New Construction Dollar Volume

In August 2024, the total new construction closed volume was \$35,967,199 across Acadiana. That is a 7% **increase** from August 2023, and an **increase** of 2% from July 2024. Total for 2024 YTD is \$271,202,404 versus \$265,048,706 in 2023 which is a 2% **increase**. Average Sales Price in August for new construction across Acadiana was \$283,206.



# Acadiana New Construction Price Points – August 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	1	8.0
\$160,000-\$169,999	2	2	8.0
\$170,000-\$179,999	1	4	32.0
\$180,000-\$189,999	23	10	3.5
\$190,000-\$199,999	15	15	8.0
\$200,000-\$219,999	92	39	3.4
\$220,000-\$239,999	199	104	4.2
\$240,000-\$259,999	179	88	3.9
\$260,000-\$279,999	102	47	3.7
\$280,000-\$299,999	71	41	4.6
\$300,000-\$349,999	83	84	8.1
\$350,000-\$399,999	70	34	3.9
\$400,000-\$449,999	19	20	8.4
\$450,000-\$499,999	21	17	6.5
\$500,000-\$549,999	14	13	7.4
\$550,000-\$599,999	7	12	13.7
\$600,000-\$699,999	9	10	8.9
\$700,000-\$799,999	6	9	12.0
\$800,000-\$899,999	4	9	18.0
\$900,000-\$999,999	3	6	16.0
\$1,000,000 & over	5	8	12.8
	<b>927</b>	<b>573</b>	<b>4.9</b>

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 1 actives

8.00 - month supply of inventory

## \$150,000 - \$299,999:

74% of all sales reported in this range

61% of all active listings

685 total sales vs 351 actives

4.10 - month supply of inventory

## \$300,000 and above:

26% of all sales reported in this range

39% of all active listings

241 total sales vs 222 actives

7.37 - month supply of inventory



	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	4851	4965	2%
Closed Sales	3395	3449	2%
Days on Market	63	78	24%
Average Sales Price	\$256,989	\$261,156	2%

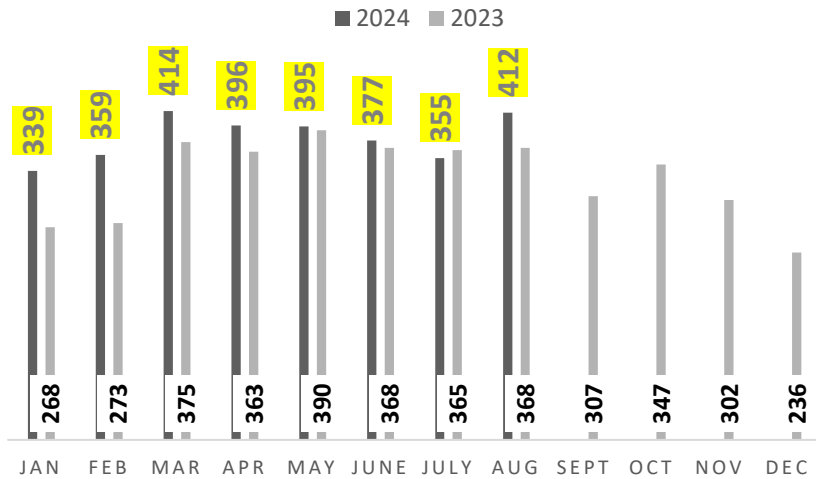
## Acadiana New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1059	1156	9%
Closed Sales	856	927	8%
Days on Market	116	105	-10%
Average Sales Price	\$308,442	\$292,559	-5%

# Lafayette Parish



# Lafayette New Listings

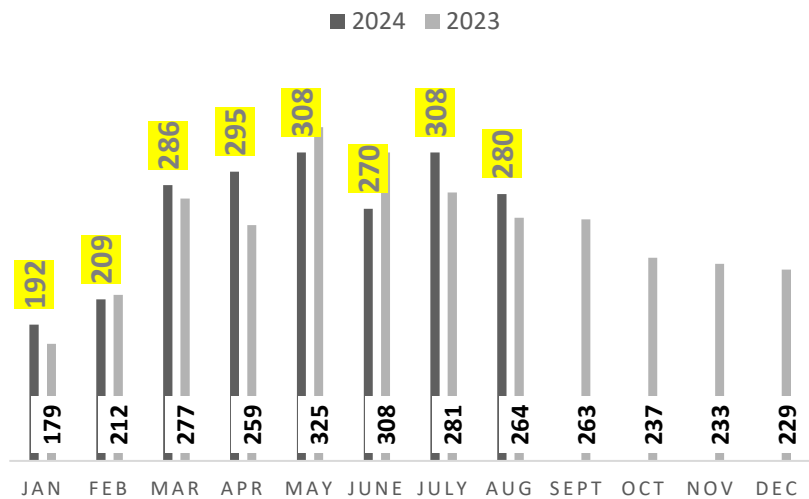


In August 2024 there were 412 new Residential listings in in Lafayette Parish. That is an **increase** of 11% from new listings in August 2023 and an **increase** of 14% from new listings in July 2024. Total for 2024 YTD is 3,047 versus 2,770 in 2023 which is an **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

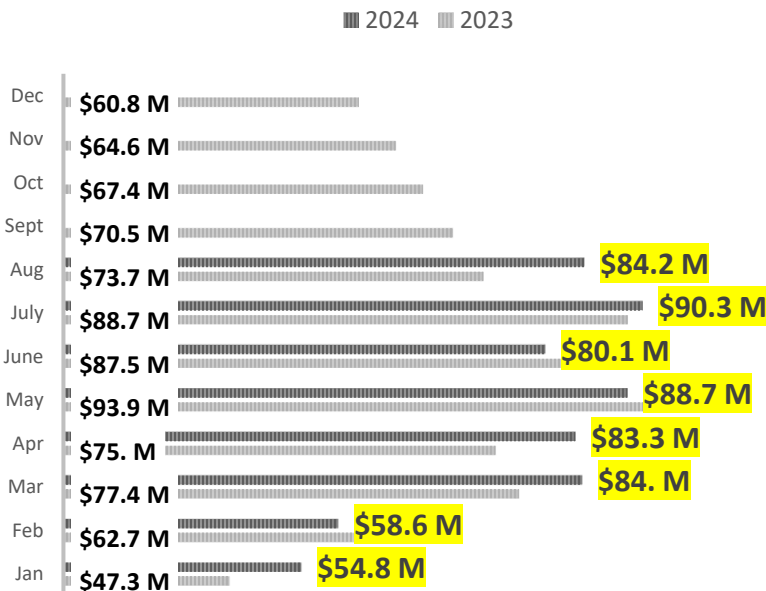
# Lafayette Closed Sales

In August 2024 there were 280 total Residential sales in Lafayette Parish. That is an **increase** of 6% from units sold in August of 2023, but a **decrease** of 9% from units sold in July 2024. Total for 2024 YTD is 2,148 versus 2,105 in 2023 which is a 2% **increase**. Average days on market in the month of August in Lafayette Parish was 74.



# Lafayette Dollar Volume

In August 2024, the total Residential closed volume was \$84,223,724 in Lafayette Parish. That is a 13% **increase** from August 2023, but a **decrease** of 7% from July 2024. Total for 2024 YTD is \$623,984,725 versus \$606,367,252 in 2023 which is a 3% **increase**. Average Sales Price in August in Lafayette Parish was \$300,799.



# Lafayette Parish Price Points – August 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	3	1	2.7
\$40,000-\$49,999	7	2	2.3
\$50,000-\$59,999	9	3	2.7
\$60,000-\$69,999	12	3	2.0
\$70,000-\$79,999	28	1	0.3
\$80,000-\$89,999	24	7	2.3
\$90,000-\$99,999	26	18	5.5
\$100,000-\$109,999	29	7	1.9
\$110,000-\$119,999	21	8	3.0
\$120,000-\$129,999	22	11	4.0
\$130,000-\$139,999	40	16	3.2
\$140,000-\$149,999	33	8	1.9
\$150,000-\$159,999	39	15	3.1
\$160,000-\$169,999	38	11	2.3
\$170,000-\$179,999	64	14	1.8
\$180,000-\$189,999	78	30	3.1
\$190,000-\$199,999	68	28	3.3
\$200,000-\$219,999	161	56	2.8
\$220,000-\$239,999	254	118	3.7
\$240,000-\$259,999	249	115	3.7
\$260,000-\$279,999	171	77	3.6
\$280,000-\$299,999	115	69	4.8
\$300,000-\$349,999	174	148	6.8
\$350,000-\$399,999	152	60	3.2
\$400,000-\$449,999	74	47	5.1
\$450,000-\$499,999	66	47	5.7
\$500,000-\$549,999	45	24	4.3
\$550,000-\$599,999	29	23	6.3
\$600,000-\$699,999	37	28	6.1
\$700,000-\$799,999	26	21	6.5
\$800,000-\$899,999	17	24	11.3
\$900,000-\$999,999	10	13	10.4
\$1,000,000-\$1,499,999	21	23	8.8
\$1,500,000-\$1,999,999	1	9	72.0
\$2,000,000 & over	2	10	40.0
	<b>2148</b>	<b>1095</b>	<b>4.1</b>

## \$0 - \$149,999:

12% of all sales reported in this range

8% of all active listings

257 total sales vs 85 actives

2.65 - month supply of inventory

## \$150,000 - \$299,999:

58% of all sales reported in this range

49% of all active listings

1237 total sales vs 533 actives

3.45 - month supply of inventory

## \$300,000 and above:

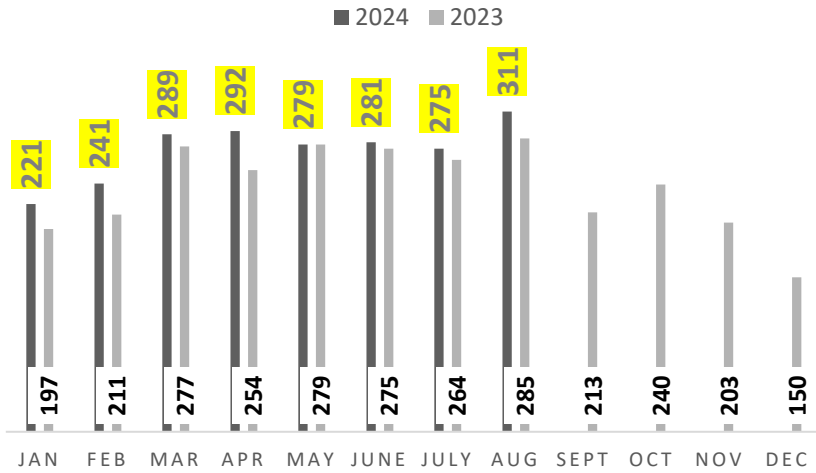
30% of all sales reported in this range

44% of all active listings

654 total sales vs 477 actives

5.83 - month supply of inventory

# Lafayette Resale Homes New Listings

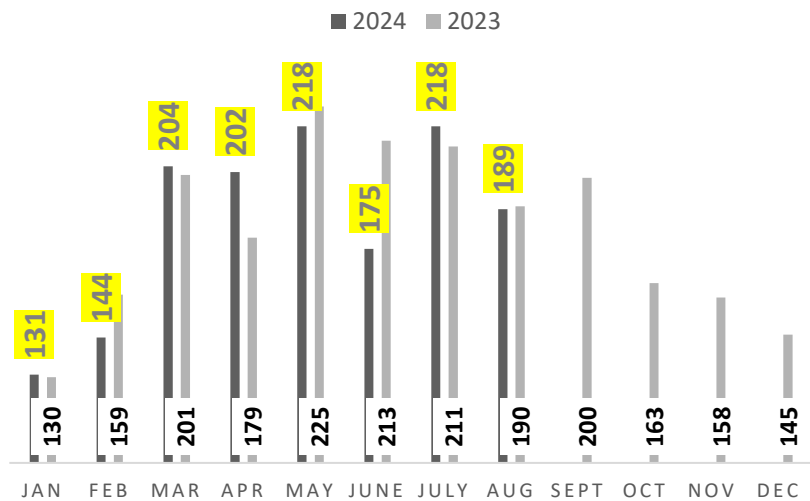


In August 2024 there were 311 Residential resale new listings in Lafayette Parish. That is an **increase** of 8% from resale new listings in August 2023 and an **increase** of 12% from resale new listings in July 2024. Total for 2024 YTD is 2,189 versus 2,042 in 2023 which is an 8% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

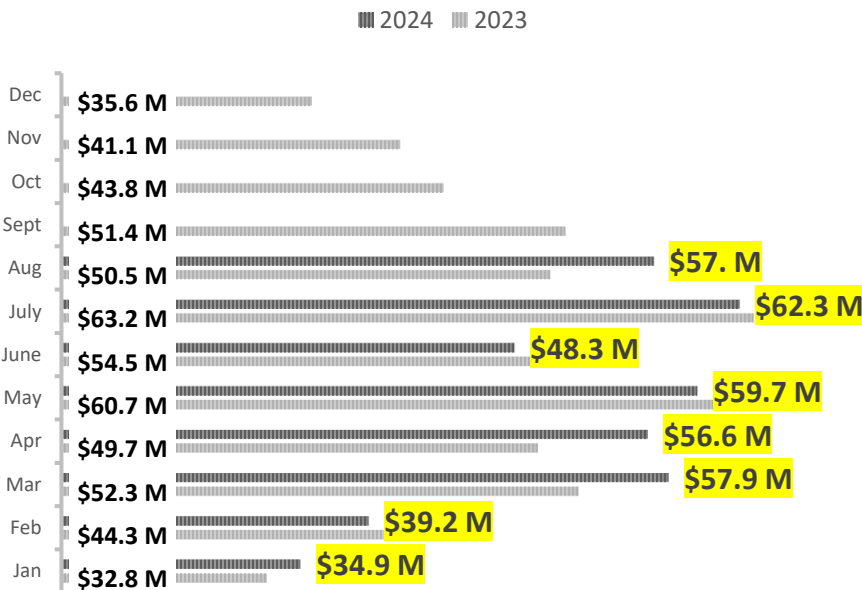
# Lafayette Resale Homes Closed Sales

In August 2024 there were 189 total Residential resales in Lafayette Parish. That is a **decrease** of <1% from resale units sold in August of 2023, and a **decrease** of 13% from resale units sold in July 2024. Total for 2024 YTD is 1,481 versus 1,508 in 2023 which is a 2% **decrease**. Average days on market in the month of August for resales in Lafayette Parish was 63.



# Lafayette Resale Homes Dollar Volume

In August 2024, the total Residential resale closed volume for resales was \$56,960,638 in Lafayette Parish. That is a 11% **increase** from August 2023, but a **decrease** of 9% from July 2024. Total for 2024 YTD is \$415,781,284 versus \$408,081,800 in 2023 which is a 2% **increase**. Average Sales Price in August for resales in Lafayette Parish was \$301,379.



# Lafayette Parish Resale Homes Price Points – August 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	3	1	2.7
\$40,000-\$49,999	7	2	2.3
\$50,000-\$59,999	9	3	2.7
\$60,000-\$69,999	12	3	2.0
\$70,000-\$79,999	28	1	0.3
\$80,000-\$89,999	24	7	2.3
\$90,000-\$99,999	26	18	5.5
\$100,000-\$109,999	29	7	1.9
\$110,000-\$119,999	21	8	3.0
\$120,000-\$129,999	22	11	4.0
\$130,000-\$139,999	40	16	3.2
\$140,000-\$149,999	33	8	1.9
\$150,000-\$159,999	39	15	3.1
\$160,000-\$169,999	36	10	2.2
\$170,000-\$179,999	64	14	1.8
\$180,000-\$189,999	58	24	3.3
\$190,000-\$199,999	62	21	2.7
\$200,000-\$219,999	125	42	2.7
\$220,000-\$239,999	145	59	3.3
\$240,000-\$259,999	125	55	3.5
\$260,000-\$279,999	82	36	3.5
\$280,000-\$299,999	54	34	5.0
\$300,000-\$349,999	105	75	5.7
\$350,000-\$399,999	87	33	3.0
\$400,000-\$449,999	55	28	4.1
\$450,000-\$499,999	46	31	5.4
\$500,000-\$549,999	31	12	3.1
\$550,000-\$599,999	22	11	4.0
\$600,000-\$699,999	28	20	5.7
\$700,000-\$799,999	21	14	5.3
\$800,000-\$899,999	13	15	9.2
\$900,000-\$999,999	7	7	8.0
\$1,000,000 & over	19	34	14.3
<b>1481</b>	<b>675</b>	<b>3.6</b>	

## \$0 - \$149,999:

17% of all sales reported in this range  
 13% of all active listings  
 257 total sales vs 85 actives  
 2.65 - month supply of inventory

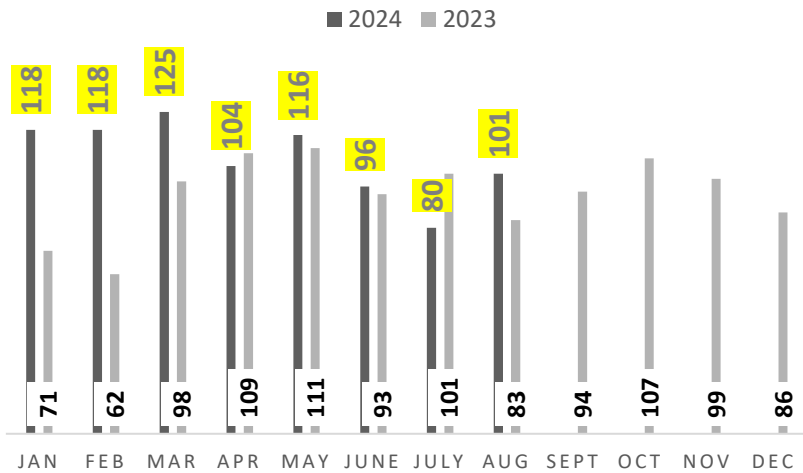
## \$150,000 - \$299,999:

53% of all sales reported in this range  
 46% of all active listings  
 790 total sales vs 310 actives  
 3.14 - month supply of inventory

## \$300,000 and above:

29% of all sales reported in this range  
 41% of all active listings  
 434 total sales vs 280 actives  
 5.16 - month supply of inventory

# Lafayette New Construction New Listings

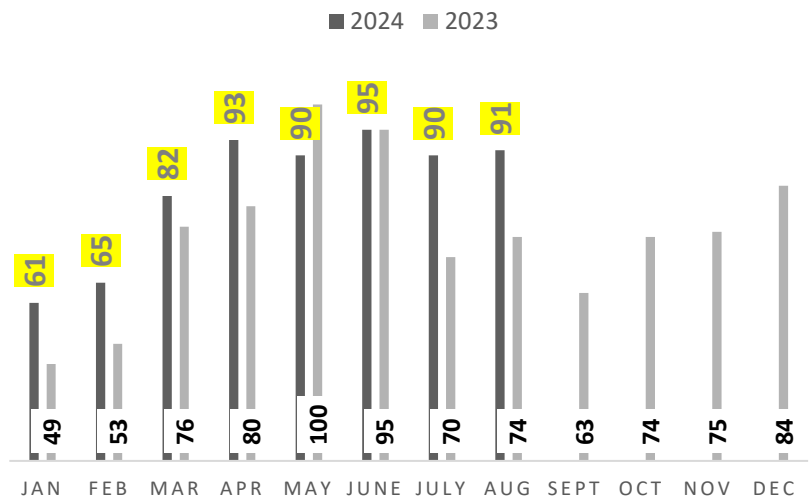


In August 2024 there were 101 new construction listings in Lafayette Parish. That is an **increase** of 18% from new construction listings in August of 2023 and a 21% **increase** from new construction new listings in July 2024. Total for 2024 YTD is 858 versus 728 in 2023 which is a 15% **increase**.

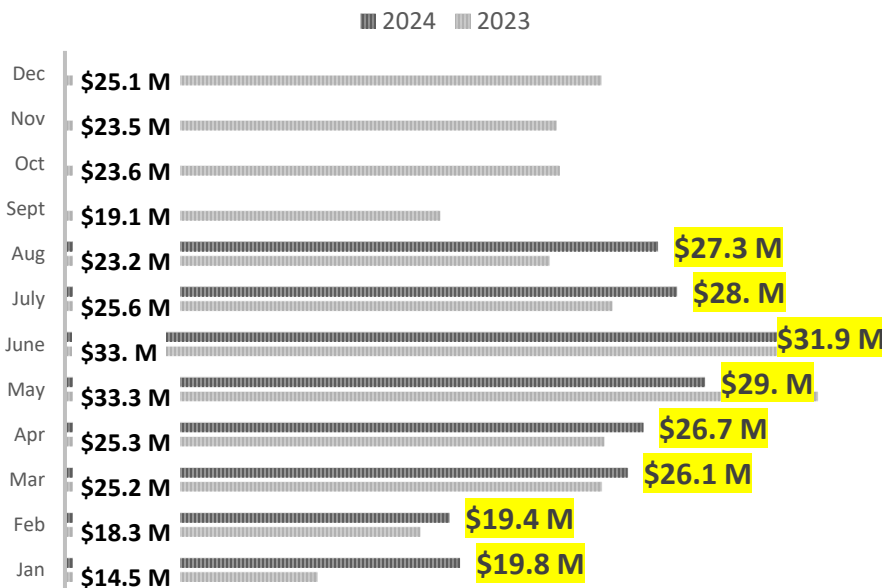
\* Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette New Construction Closed Sales

In August 2024 there were 91 total new construction sales in Lafayette Parish. That is a 19% **increase** from new construction units sold in August of 2023, and an **increase** of 1% from new construction units sold in July 2024. Total for 2024 YTD is 667 versus 597 in 2023 which is a 10% **increase**. Average days on market in the month of August in Lafayette Parish for new construction was 95.



# Lafayette New Construction Dollar Volume



In August 2024, the total new construction closed volume was \$27,263,086 in Lafayette Parish. That is a 15% **increase** from August of 2023, but a **decrease** of 3% from July 2024. Total for 2024 YTD is \$208,203,441 versus \$198,285,451 in 2023 which is a 5% **increase**. Average Sales Price in August for new construction in Lafayette Parish was \$299,594.

# Lafayette Parish New Construction Price Points – August 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	0	***
\$160,000-\$169,999	2	1	4.0
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	20	6	2.4
\$190,000-\$199,999	6	7	9.3
\$200,000-\$219,999	36	14	3.1
\$220,000-\$239,999	109	59	4.3
\$240,000-\$259,999	124	60	3.9
\$260,000-\$279,999	89	41	3.7
\$280,000-\$299,999	61	35	4.6
\$300,000-\$349,999	69	73	8.5
\$350,000-\$399,999	65	27	3.3
\$400,000-\$449,999	19	19	8.0
\$450,000-\$499,999	20	16	6.4
\$500,000-\$549,999	14	12	6.9
\$550,000-\$599,999	7	12	13.7
\$600,000-\$699,999	9	8	7.1
\$700,000-\$799,999	5	7	11.2
\$800,000-\$899,999	4	9	18.0
\$900,000-\$999,999	3	6	16.0
\$1,000,000 & over	5	8	12.8
	<b>667</b>	<b>420</b>	<b>5.0</b>

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

## \$150,000 - \$299,999:

67% of all sales reported in this range

53% of all active listings

447 total sales vs 223 actives

3.99 - month supply of inventory

## \$300,000 and above:

22% of all sales reported in this range

47% of all active listings

220 total sales vs 197 actives

7.16 - month supply of inventory



## Lafayette Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2770	3047	10%
Closed Sales	2105	2148	2%
Days on Market	63	71	12%
Average Sales Price	\$285,750	\$290,038	2%

## Lafayette Parish Resale Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2053	2189	7%
Closed Sales	1508	1481	-2%
Days on Market	42	54	29%
Average Sales Price	\$269,973	\$279,902	4%

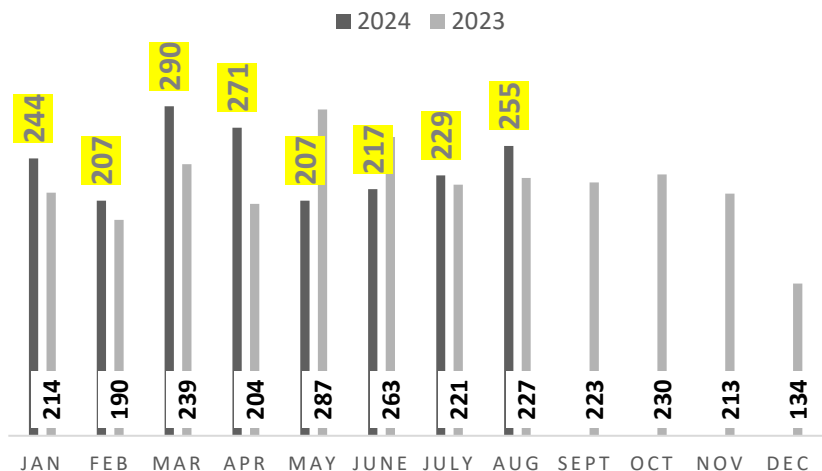
## Lafayette Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	728	858	18%
Closed Sales	597	670	12%
Days on Market	117	106	-9%
Average Sales Price	\$330,927	\$312,274	-6%

# Out of Parish



# Out of Parish New Listings

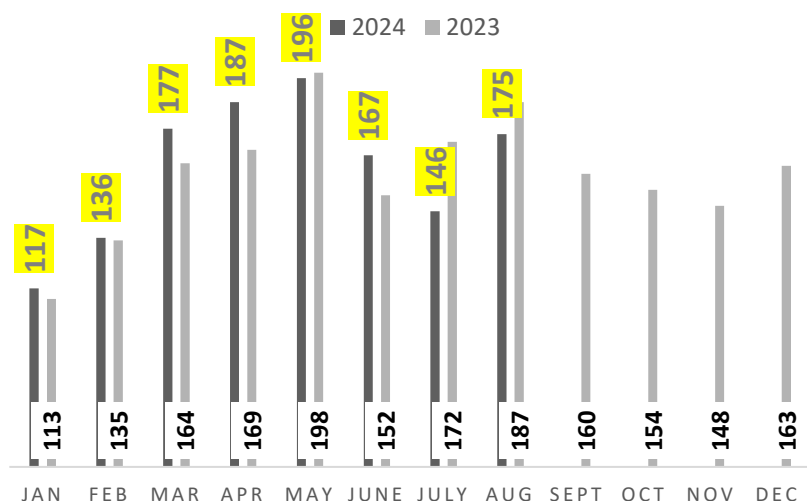


In August 2024 there were 255 Residential out of Parish new listings. That is an **increase** of 11% from new listings in August of 2023 and an **increase** of 11% from new listings in July 2024. Total for 2024 YTD is 1,920 versus 1,845 in 2023 which is a 4% **increase**.

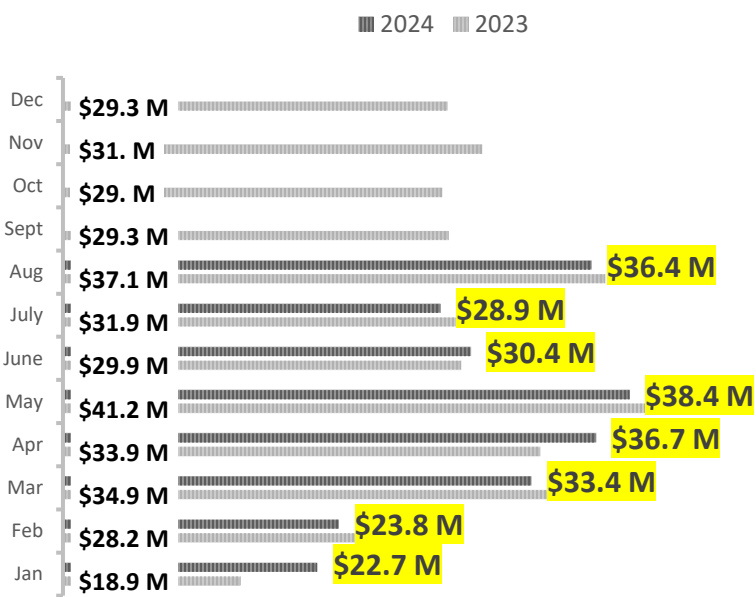
\* Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish Closed Sales

In August 2024 there were 175 total Residential out of Parish sales. That is a 6% **decrease** from out of Parish units sold in August of 2023, but an **increase** of 17% from out of Parish units sold in July 2024. Total for 2024 YTD is 1,301 versus 1,290 in 2023 which is a <1% **increase**. Average days on market for out of Parish in the month of August was 99.



# Out of Parish Dollar Volume



In August 2024, the total Residential out of Parish closed volume was \$36,436,968. That is a 2% **decrease** from August 2023, but an **increase** of 21% from July 2024. Total for 2024 YTD is \$250,736,872 versus \$256,022,021 in 2023 which is a 2% **decrease**. Average Sales Price in August for out of Parish was \$208,211.



# Out of Parish Price Points – August 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	19	5	2.1
\$20,000-\$29,999	26	11	3.4
\$30,000-\$39,999	31	10	2.6
\$40,000-\$49,999	18	15	6.7
\$50,000-\$59,999	39	20	4.1
\$60,000-\$69,999	29	28	7.7
\$70,000-\$79,999	35	27	6.2
\$80,000-\$89,999	27	17	5.0
\$90,000-\$99,999	40	36	7.2
\$100,000-\$109,999	26	14	4.3
\$110,000-\$119,999	45	24	4.3
\$120,000-\$129,999	47	31	5.3
\$130,000-\$139,999	51	34	5.3
\$140,000-\$149,999	53	31	4.7
\$150,000-\$159,999	61	21	2.8
\$160,000-\$169,999	39	36	7.4
\$170,000-\$179,999	51	34	5.3
\$180,000-\$189,999	52	26	4.0
\$190,000-\$199,999	39	29	5.9
\$200,000-\$219,999	107	61	4.6
\$220,000-\$239,999	135	88	5.2
\$240,000-\$259,999	93	63	5.4
\$260,000-\$279,999	44	26	4.7
\$280,000-\$299,999	43	35	6.5
\$300,000-\$349,999	54	49	7.3
\$350,000-\$399,999	40	40	8.0
\$400,000-\$449,999	19	22	9.3
\$450,000-\$499,999	10	23	18.4
\$500,000-\$549,999	9	7	6.2
\$550,000-\$599,999	8	6	6.0
\$600,000-\$699,999	1	13	104.0
\$700,000-\$799,999	5	5	8.0
\$800,000-\$899,999	0	6	***
\$900,000-\$999,999	1	5	40.0
\$1,000,000 & over	4	13	26.0
	<b>1301</b>	<b>906</b>	<b>5.6</b>

## \$0 - \$149,999:

37% of all sales reported in this range

33% of all active listings

486 total sales vs 303 actives

4.99 - month supply of inventory

## \$150,000 - \$299,999:

51% of all sales reported in this range

46% of all active listings

664 total sales vs 419 actives

5.05 - month supply of inventory

## \$300,000 and above:

12% of all sales reported in this range

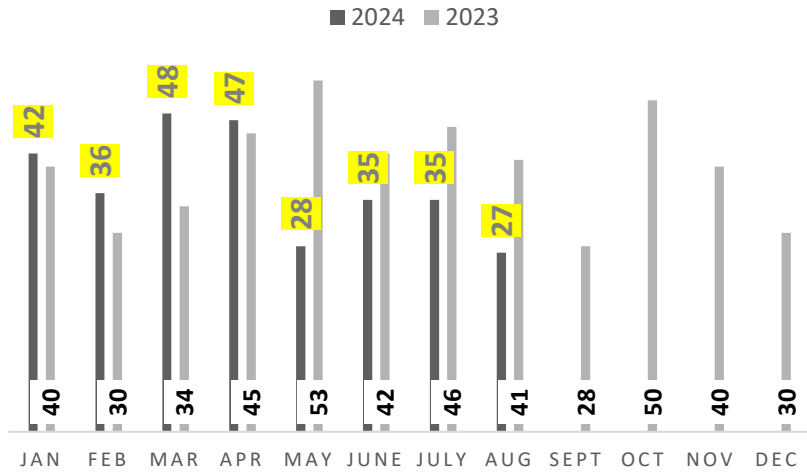
21% of all active listings

151 total sales vs 189 actives

10.01 - month supply of inventory



# Out of Parish New Construction New Listings

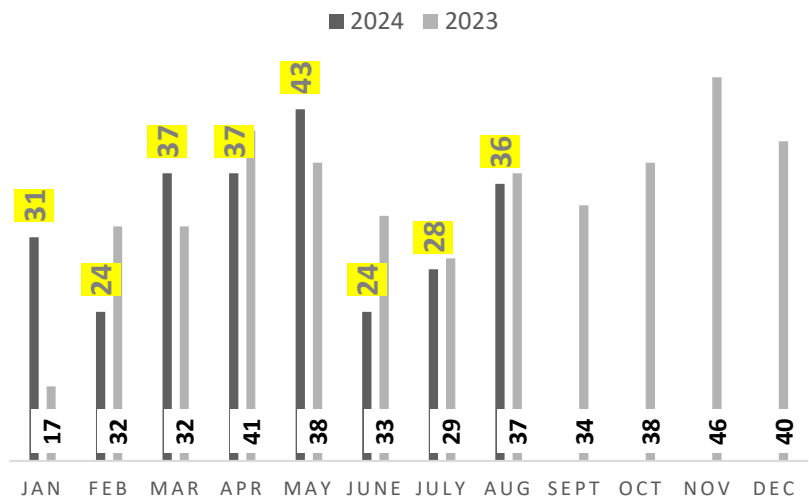


In August 2024 there were 27 Residential new construction out of Parish listings. That is a **decrease** of 34% from new listings in August of 2023, and a **decrease** of 23% from new listings in July. Total for 2024 YTD is 298 versus 331 in 2023 which is a 10% **decrease**.

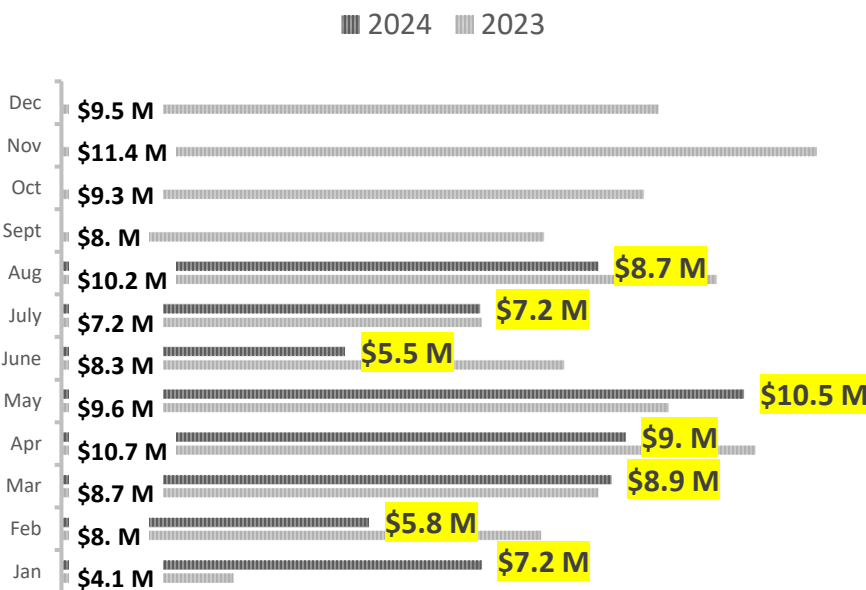
\* Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish New Construction Closed Sales

In August 2024 there were 36 total Residential new construction out of Parish sales. That is a **decrease** of 3% from units sold in August of 2023, but an **increase** of 22% from units sold in July 2024. Total for 2024 YTD is 260 versus 259 in 2023 which is a <1% **increase**. Average days on market in the month of August for new construction out of Parish was 114.



# Out of Parish New Construction Dollar Volume



In August 2024, the total Residential new construction out of Parish closed volume was \$8,704,113. That is a 14% **decrease** from August 2023, but an **increase** of 17% from July 2024. Total for 2024 YTD is \$62,998,963 versus \$66,763,253 in 2023 which is a 6% **decrease**. Average Sales Price in August for new construction out of Parish was \$241,780.

# Out of Parish New Construction Price Points – August 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	1	8.0
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	1	4	32.0
\$180,000-\$189,999	3	4	10.7
\$190,000-\$199,999	9	8	7.1
\$200,000-\$219,999	56	25	3.6
\$220,000-\$239,999	90	45	4.0
\$240,000-\$259,999	55	28	4.1
\$260,000-\$279,999	13	6	3.7
\$280,000-\$299,999	10	6	4.8
\$300,000-\$349,999	14	11	6.3
\$350,000-\$399,999	5	7	11.2
\$400,000-\$449,999	0	1	***
\$450,000-\$499,999	1	1	8.0
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	0	0	***
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	1	2	16.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	<b>260</b>	<b>153</b>	<b>4.7</b>

## \$0 - \$149,999:

0% of all sales reported in this range

1% of all active listings

1 total sales vs 1 actives

8.00 - month supply of inventory

## \$150,000 - \$299,999:

92% of all sales reported in this range

84% of all active listings

238 total sales vs 128 actives

4.30 - month supply of inventory

## \$300,000 and above:

8% of all sales reported in this range

16% of all active listings

21 total sales vs 25 actives

9.52 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1845	1920	4%
Closed Sales	1290	1463	13%
Days on Market	78	88	12%
Average Sales Price	\$197,280	\$192,276	-3%

Out of Parish New Construction Recap – 2024 vs 2023

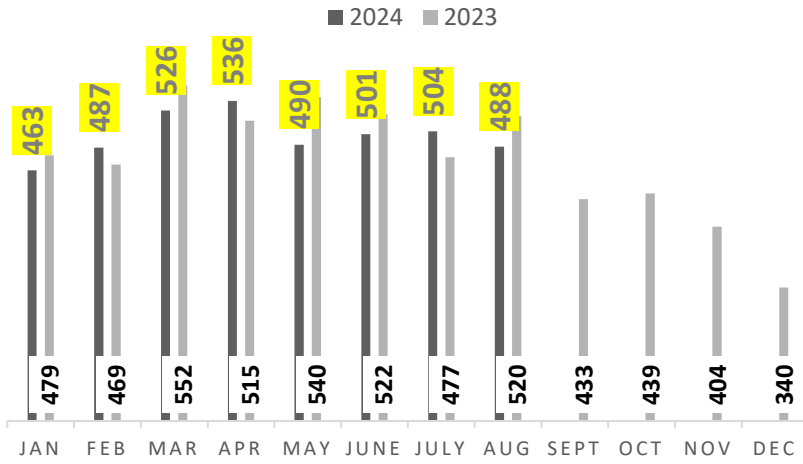
	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	331	395	19%
Closed Sales	259	348	34%
Days on Market	115	99	-14%
Average Sales Price	\$256,615	\$242,114	-6%

# Predictions



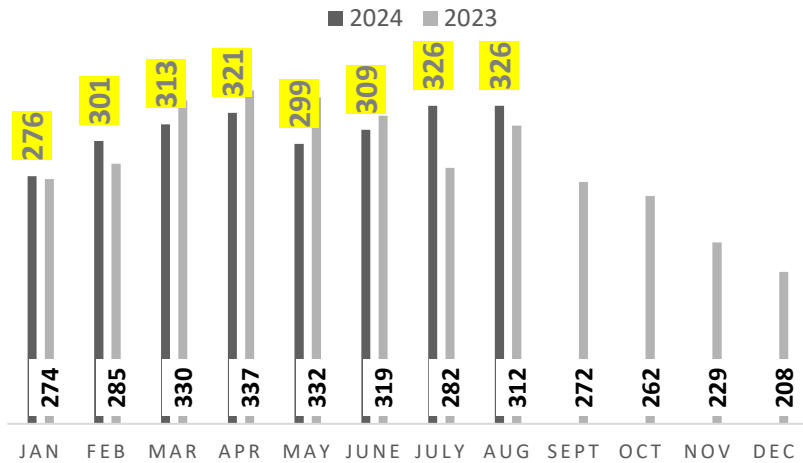


# Acadiana Pendingings



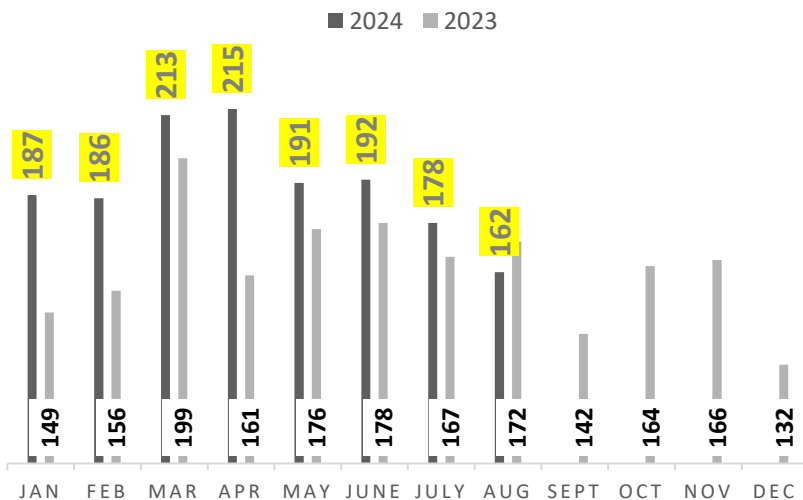
Pending sales across Acadiana are **down** 8% from August last year. Compared to July 2024 they are **down** by 3%.

# Lafayette Parish Pendingings



Pending sales in Lafayette Parish are **up** 4% from August last year. Compared to July 2024 they are the same.

# Out of Parish Pendingings



Pending sales out of Parish are **down** 6% from August last year. Compared to July 2024 they are **down** by 9%.

# Market Penetration

YOUR BRAND

COMPETITORS

## Top 10 Listing Companies in Acadiana – August 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	477.5	135,217,526	283,178	13.84	15.46
2	Latter & Blum (I001163)	372.5	112,836,462	302,917	10.80	12.90
3	Keller Williams Realty Acadiana (I000906)	415.5	92,548,088	222,739	12.05	10.58
4	EXP Realty, LLC (exprealty)	376.0	84,524,474	224,799	10.90	9.66
5	Cicero Realty LLC (I001234)	322.0	82,998,764	257,760	9.34	9.49
6	Keaty Real Estate Team (I000932)	240.0	65,031,519	270,965	6.96	7.43
7	Lamplighter Realty, LLC (I001186)	113.0	32,956,517	291,651	3.28	3.77
8	NextHome Cutting Edge Realty (I001236)	70.0	19,609,288	280,133	2.03	2.24
9	HUNCO Real Estate (I001141)	56.0	15,835,981	282,785	1.62	1.81
10	Dwight Andrus Real Estate Agency, LLC (I001261)	39.0	15,416,085	395,284	1.13	1.76

## Top 10 Listing OR Selling Companies in Acadiana – August 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	905.5	257,529,007	284,405	13.13	14.72
2	Latter & Blum (I001163)	737.5	230,840,936	313,005	10.69	13.20
3	Keller Williams Realty Acadiana (I000906)	975.0	220,065,485	225,708	14.13	12.58
4	EXP Realty, LLC (exprealty)	969.0	218,659,353	225,655	14.05	12.50
5	Keaty Real Estate Team (I000932)	448.0	124,270,211	277,389	6.49	7.10
6	Cicero Realty LLC (I001234)	371.0	95,594,994	257,668	5.38	5.46
7	NextHome Cutting Edge Realty (I001236)	165.0	43,941,193	266,310	2.39	2.51
8	Non-Mbr Office/Seller (I90001)	172.5	43,390,171	251,537	2.50	2.48
9	HUNCO Real Estate (I001141)	118.0	34,765,606	294,624	1.71	1.99
10	Lamplighter Realty, LLC (I001186)	113.0	32,956,517	291,651	1.64	1.88

## Top 10 Listing Companies in Lafayette Parish – August 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	277.5	93,445,726	336,741	12.92	14.98
2	Real Broker, LLC (I001335)	290.0	92,308,515	318,305	13.50	14.79
3	Cicero Realty LLC (I001234)	273.0	71,771,794	262,900	12.71	11.50
4	Keller Williams Realty Acadiana (I000906)	240.0	63,469,879	264,458	11.17	10.17
5	EXP Realty, LLC (exprealty)	225.5	57,326,174	254,218	10.50	9.19
6	Keaty Real Estate Team (I000932)	158.0	46,341,720	293,302	7.36	7.43
7	Lamplighter Realty, LLC (I001186)	92.0	26,652,180	289,698	4.28	4.27
8	Dwight Andrus Real Estate Agency, LLC (I001261)	33.0	14,234,085	431,336	1.54	2.28
9	NextHome Cutting Edge Realty (I001236)	46.0	14,066,788	305,800	2.14	2.25
10	HUNCO Real Estate (I001141)	42.0	13,174,181	313,671	1.96	2.11

## Top 10 Listing OR Selling Companies in Lafayette Parish – August 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	574.5	195,840,585	340,889	13.37	15.69
2	Real Broker, LLC (I001335)	585.0	187,088,111	319,809	13.62	14.99
3	Keller Williams Realty Acadiana (I000906)	581.5	151,310,868	260,208	13.54	12.12
4	EXP Realty, LLC (exprealty)	575.5	149,185,501	259,228	13.40	11.95
5	Keaty Real Estate Team (I000932)	310.0	93,652,754	302,106	7.22	7.50
6	Cicero Realty LLC (I001234)	308.0	81,124,574	263,391	7.17	6.50
7	NextHome Cutting Edge Realty (I001236)	105.0	32,187,148	306,544	2.44	2.58
8	HUNCO Real Estate (I001141)	96.0	29,997,416	312,473	2.23	2.40
9	Non-Mbr Office/Seller (I90001)	94.5	27,186,657	287,689	2.20	2.18
10	Lamplighter Realty, LLC (I001186)	92.0	26,652,180	289,698	2.14	2.14